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**B8340-001: Advanced Seminar in Real Estate**

**Professors Michelle Felman and Russell Platt Spring 2023 – B Term**

**March 22 – April 26, 2023 (Wednesdays)**

**2:00 – 5:15pm, Kravis 410**

# March 22 Fund Formation

# Case Study: New Fund Structuring and Dynamics

Guest: Olivia John, Founder and CEO, Osso Capital

# March 29 Office Leases and Future Planning

**Case Study: Office Space Post Pandemic**

Guest: Jay Cross, President, The Howard Hughes Corporation

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# April 5 Corporate Finance

**Case Study: Financing BXP Pipeline**

Guest: Mike LaBelle, EVP, CFO, and Treasurer, Boston Properties

# April 12 Sustainable Real Estate Financing Solutions

**Case Study: TBD**

Guest: Laura Rapaport, CEO, North Bridge

# April 19 Redevelopment

**Case Study: London Redevelopment – The Royal Mail Warehouse Building**

Guest: David Marks. CEO and C0-Founder, Brockton Everlast

# April 26 Disruption in E-Commerce / Retail

**Case Study: Amazon / Whole Foods**

Guest: Dean Adler, Co-Founder and CEO, Lubert-Adler